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Description of Primary Products:
- MAXIMO for Facilities and Enterprise TM-CMMS
- Maintenance Program Implementation
- Customized On-Site Training
- Facility Condition Audits
- Training Workshops
- Custom Report Writing
- Data Conversions
- GlobalLink Web Browser - web submission of work requests
- MobileLink Handheld Technology (Palm AND PocketPC) - PDA submission and closure of workorders, inventory management, asset management
- QuickPlans Preventive Maintenance Plan Creator
- Turn Key Preventive Maintenance Program
- Turn Key Storeroom & Inventory Management Program
- Sprocket CMMS implementation, training, and professional services

Company Established:
1995

Gross Revenues:
$1,000,000- $2,500,000

Company Overview:
FME Solutions will reduce the operating and maintenance costs of your facility, will protect and improve the investment you have in your capital assets (buildings, grounds and equipment), and will help you comply with regulatory and accrediting requirements.

How do you rate your facility?

- Is your Preventative Maintenance Program reliable and effective?
- Do you have adequate procedures to ensure proper maintenance?
- Do you evaluate equipment maintenance history to ensure continuous improvement?
- On any given piece of equipment, is at least 50% of all work performed preplanned, preventative maintenance and is it documented in a readily accessible form?
- Is your equipment database current with the actual equipment installed?
- Does your spare parts inventory effectively support maintenance?
- Do you have a maintenance management system and does it provide the capability to plan, schedule and track, and analyze your maintenance efforts?
- Would you like to use Palm Pilots with your Maximo System?
- Would it be helpful to have custom web links to your Maximo database?

FME Solutions is positioned to help your firm address any or all of these questions.

Key Management and Technical Staff:

Gary Palmer- President: Gary has over 26 years experience in the maintenance field. He has worked as an engineering manager and maintenance program implementer for two leading international maintenance management companies. He taught industrial mechanics for two years and has ten years experience as a health care facility manager. This experience has given Gary extensive knowledge and insight into facility management, and computer maintenance

Awards & Special Recognitions:
Utah Smart Site
Microsoft Certified Partner
Citrix Solutions Provider - Silver
Symbol PartnerSelect Partner
Authorized Palm Reseller
Authorized HP Reseller

Employees:
10-25

Operating Systems:
Linux
Windows NT
Windows 95/98
Windows 2000
freeBSD

Competencies and Experience:
FME Solutions is an established firm with clients throughout the world.
References are available upon request.
General areas of competency include:

- Software Development
- Systems Integration
- Data Conversion
- IT Training
- Network Development
- Technical Writing

Utah Smart Sites

FME, Inc. is a Utah Smart Site Enterprise. The Utah Smart Site Program is an initia-tive of the Utah Division of Business and Economic Development to encourage the creation of technology-based employment in small communities.

For information, contact Les Prall at (801) 538-8804 or lprall@utah.gov or visit the Utah Smart Site website at http://smartsites.utah.gov.

management systems. Gary holds a Bachelor of Science degree in engineering technology and also completed a graduate internship in physical plant administration. He is a member of the American Society of Health Care Engineering, the American Institute of Plant Engineers, the Association of Energy Engineers, and is a Certified Energy Manager (CEM).

Chris Charles- Director of Technology and Operations: Chris is a Computer Information Technology graduate and along with his many other tasks at FME, is the director of research and development for FME; the most recent project being the development of wireless technology. Chris' leadership has been instrumental in developing FME's VAR network. His extensive technical experience in programming using ASP, HTML, SQR, SQL, Fortran, Java, Visual Basic, and C++ has lead FME to the fore-front in this field of technology. Chris' knowledge of the Maximo database has been a very positive influence in the development and integration for the handheld devices used for the enhancement of computerized maintenance management programs. Chris is currently working with Wyeth Pharmaceuticals and has recently worked on major projects such as the Aladdin and the Paris Hotel and Casino in the full implementation of a turnkey Maximo system using our new handheld technology for inventory control, equipment data collection, and work order capture and completion. Chris is also a member of the Utah Facilities Operation And Maintenance Association.